

## **InvestorPOS™ to Integrate its Fund Facts Repository with Morningstar® PALTrak®**

*FFexpress™ solution offers financial advisors using Morningstar PALTrak the ability to search the universe of 25,000 mutual fund ‘Fund Facts’ and send the disclosure documents to investors electronically or printed and mailed.*

**Toronto, ON, Sept. 10, 2012:** InvestorPOS Inc. today signed an agreement with Morningstar Research Inc., a subsidiary of independent investment research provider Morningstar, Inc., to integrate the InvestorPOS FFexpress solution with Morningstar PALTrak, a desktop application for financial advisors with data and performance history for thousands of funds. Beginning with the August 2012 release of PALTrak, advisors will be able to access the universe of most recently filed Canadian mutual fund Fund Facts documents from PALTrak, and send the documents to their clients as part of the portfolio analysis process. This will improve advisors’ productivity and allow them to better serve investors as they can access the documents from one location and not have to search every asset manager’s web site for their respective Fund Facts.

InvestorPOS’ repository was first launched in October 2011 as part of the company’s overall objective of helping asset managers and dealers address the Canadian Securities Administrators’ (CSA) three-stage Point of Sale regulation (National Instrument 81-101). The repository contains the most recently approved Fund Facts documents and amendments, which as part of Stage 1 must be filed annually by every Canadian investment fund manager and posted on their respective web sites. Stage 2, expected by most industry participants to be made a final rule by the CSA at the end of this year, will require dealers to deliver the Fund Facts to their investors after the mutual fund trade, in lieu of the simplified prospectus. Stage 3 will require advisors to deliver the Fund Facts document (and possibly the summary disclosure documents for other investment fund products such as exchange-traded funds) at or prior to the point of sale.

Morningstar PALTrak is a comprehensive desktop application that provides advisors with data and performance history on thousands of mutual funds, segregated funds and exchange-traded funds. PALTrak simplifies the investment research process, so that advisors can create optimal portfolios to meet their clients' needs. Analytical tools and easy-to-generate reports help compare investments and support recommendations.

"We're very excited to work with Morningstar and provide advisors additional value from their use of Morningstar PALTrak," said Anthony Boright, president of InvestorPOS. "Our research suggests that advisors and their investors are using the Fund Facts document as a helpful tool when trying to evaluate and compare several mutual funds, so making the documents readily available to advisors should help with that process."

"Through our agreement with InvestorsPOS, PALTrak subscribers now have access to more than 25,000 Fund Facts from approximately 150 asset managers, in addition to our extensive data and qualitative research on funds and other investment vehicles," said Scott Mackenzie, president and CEO of Morningstar Research Inc. "Our objective has always been to create great products that help investors make better investing decisions, and with the evolving regulatory landscape, the addition of more investment information from InvestorPOS furthers our goal."

### **About InvestorPOS™**

InvestorPOS™ is a hosted, Software-as-a-Service (SaaS) solution and suite of modules that allows fund managers and dealers to efficiently create and deliver Fund Facts and other disclosure documents to investors. For more information visit [www.investorpos.com](http://www.investorpos.com), email [info@investorpos.com](mailto:info@investorpos.com) or contact Anthony Boright, president, InvestorPOS ([aboright@investorpos.com](mailto:aboright@investorpos.com) or 416-361-9944 ext. 21).